

Cottonwood Palo Verde
Golf Committee Meeting

June 19, 2024

Board Liaison present: Marty Neilson

Management present: Scott Anderson, Jon Griglak , Greg Tokash, Steve Hardesty

Committee Members present: Gregg Lorimore, Diane French, Jim Rumpler, Pat Shouse, Mike Lorimore, Denise Orthen, Pete Lackner, Julie Collier, Mike Lorimor

Excused absence: Mark Higgs

Committee Members absent: Mark Higgs

Guests: Teresa Rourk, Glenn Downing, Tom Rainville, Bille Fitzke, Mary Fitzke, Chip Bortnem, Bonnie Moore, Ray Overholt, Gary Alexander, Bill Greer, Len Horst, Jan Hawkes, Steve and Susie Ficker, Lee Powers, Roger Beagle, Jane Kane, Virginia Diers, Tami Ronnfeldt, Brian Backman, Terry Mickelson, Don Hicks, Michael Berry, Maryann Sinerius

Meeting Called to Order: 1:30

Approve Minutes: *May meeting minutes were approved.*

Staff Reports:

- Scott reviewed the notes sent to updates. He reported June, July and August aeration would be taking place. The sprinkler project is complete at CW and 65-75% complete at PV. Palm tree trimming in progress. Scott reported more material was added to the lake at PV 14 since it was seeping a bit. It appears to be okay. He also reported that the results of not overseeding Par 3s seems to indicate that we could continue to not overseed and add additional Par 3s at CW. We had a wet winter, so it offset watering. It took 6 gal' acre x 3 applications of paint to keep green or \$500/acre. Is this more or less??It is offset by fertilizer, water , fuel, when transitioning and could cut down on mowing and watering. We are still learning. Scott will come to the Committee in August if he would like to pursue more holes to not overseed.
- Greg – Ladies league continue to have good participation on Tuesday mornings. Twilight couples has been great, 26/28 couples per Thursday. Tomorrow 12 signed up. Couples continue with good participation and the Men's group has beat the Pro coming up. Greg also stated the aeration schedule posted in the calendar is correct. The men's white tees on hole 1. 9, and 10 will be moved up before July 4 and the course will be remeasured by AGA
- Jon Griglak went over the Rounds Report for May. PV rounds 2250, down 600 from budget, CW 3545, Down 516 from budget. Likely due to Annuals being down, but the Player card for the year exceeded budget and is making a difference. Summer Player Card has been offered and sold 13 so far. CW couples are steady.

Steve and Jon presented financial information that will be used for rate setting. Decisions will also include comments from the meeting the Golf Committee had with community wide golfers and input at golf meetings. Through May 31 Golf Revenue is 71,000 better than budget and \$155,000 better than last year. Annuals are down \$50,000 less than budget but \$36,000 more than last year. The projects on an annual basis to miss budget by \$122,000 but create more that \$87,000 than last year. Plans for 2025 would be to budget very conservatively for Annuals. Daily Green Fees show \$132,000 more than the budget and \$100,000 more than last year. Cart Rental is \$4000 better than the budget and nearly double over last year. Pro Shop Sales are \$16,000 less than that budget and nearly the same as last year. Driving Range is \$6000 better than budget and \$5000 more than last year. Operating expenses show all categories of expenses are better than budget and lower than this time last year. Total Golf Operations are \$177,000 better than budget and \$ 130,000 better than this time last year.

Jon reported the daily greens fees have been a plus for cash. The Play Card has also been a success so we should continue this. Maybe try to separate the Play Card rounds from other cash, guest rounds.

Steve reported Annuals only pay 65% of the operating budget so paying rounds is a huge benefit. Annuals would have to be increased significantly if to cover the operating budget. A comment was made that our daily rate is still too low compared to other courses around.

Old Business

- Approval of the Golf Course Guidelines, this document will be included in the Golf Calendar. Golfers will sign a sheet stating they have and will sign a code of conduct document. A motion was made and approved for this to be included in the Golf Calendar and document approved.

New Business

- Golf Bylaws were reviewed by the committee and there are several areas that need to be revised and reviewed by management. Issues related to events, who decides, landscape changes, and golf cart regulations. This document will be brought back to the committee after management has a chance to review.
- Ice Machine – it was noted that because of budget issues the project got delayed. It has been brought to the committee that ice machines are needed. This is a F&G decision to put it back on the list if it is taken to them. Many comments were made that we as golfers should bring our own ice, water, and cooling towels. We all have coolers on our carts and can do this. Jon also stated if someone comes to the CW Pro Shop they can get them an amount of ice from their machine. Golfers cannot get their own ice due to health department regulations. A motion was made that an ice machine request would be sent to F&G for future consideration depending on budget needs, and the motion was passed.
- Jon provided an update on the Marshall Program. It appears to be a good program and currently has afternoon only coverage. They are collecting money, asking for ID, and keeping track of who is on the course. Jon said 8 Marshalls are enough to cover the program and he does have an interview process and requirements for candidates who apply. Pat made a motion that we have a Marshall every day, that we have a training

program with clear protocols and processes for the Marshall to follow as well as a Marshal responsibility checklist that golfers will receive. Also, some kind of after-hours check in program be developed to decrease people jumping on course for free.

- Subcommittee reports:
 - Communication will finalize the golfer sign off sheet once the golf book is complete.
 - Rates/Chelsea will have a meeting in July.

Comments from Committee Members

NONE.

Board Liaison Report: Marty reported the Board is working on 4 initiatives: CW Pool, Reciprocal Agreements, Reserve review and Technology.

General Managers Report: Nothing more that reported.

Comments from visitors:

Visitor questions were about the Marshall program, hours worked, benefits. Other questions were about rumors and answers were provided. When would the feedback from the meeting held be shared and when was the Golf Rate meeting scheduled. It was noted the meeting would be in August and on the 1st Wednesday in September the rates will be announced. Also, opinions on ice machines, the need for Marshalls, and overseeding were shared. HO comment made on issuing to many specials after annual members pays out their dollars , not fair.

Recommendations for the Board: None

Recommendations to Management :

Golf recommends that management continues to work on the Marshall Program, we recommend the program be staffed daily, we need clear protocols and processes so that Marshalls all do the same things and a list of Marshall responsibilities be provided to golfers.

We recommend management develop ideas for after-hours check-in and develop a program to institute.

We recommend Management take the ice machine project back to F&G for future consideration with the knowledge that financially we have high priorities in the HOA.

Adjourn Meeting: Adjourned at 3:10 PM

There will not be a July meeting. The August meeting will be on the 21st.

Submitted by:

Diane French, Secretary

Pat Shouse ,Chair